

Mar 2024

Corporation Development Division

HK Science & Technology Parks Corporation

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HKST

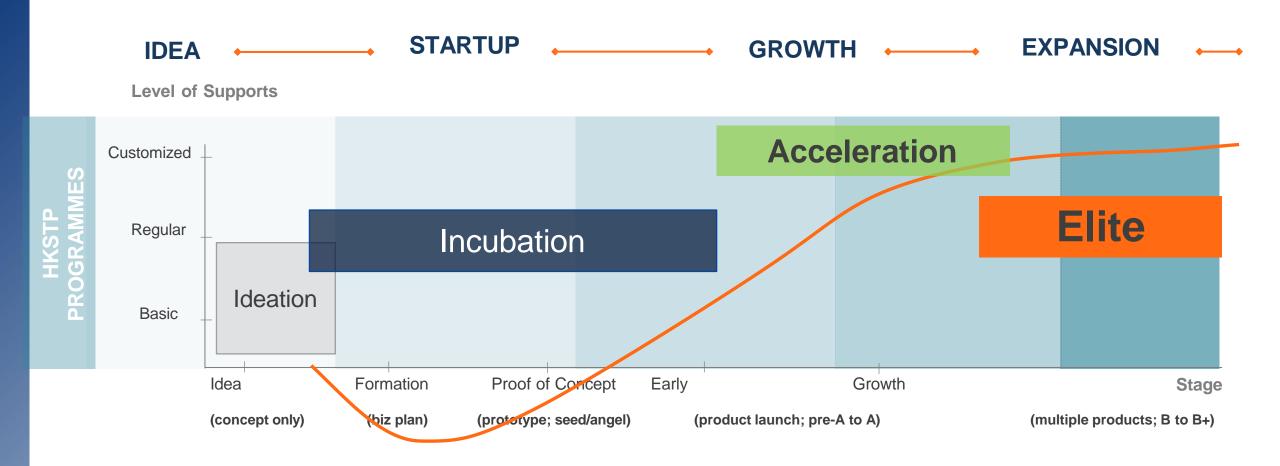


A 3-Year Milestone Based Funding Programme





What stage is for Elite



What stage is for Elite

3 years In the Programme International Expansion, Growth in Revenue and Valuation

- "Revenue Jump"
- Min HKD20M+ realised revenue
- Significant YoY revenue growth



- **40**% of revenue from outside HK
- HKD100M+ annual revenue
- Exit Ready: M&A or IPO

Significant Growth in Business and Valuation

Business	5M >	Revenue (HKD) 10M > 50M+
Valuation	Pre-Ponies > US\$1M and <us\$10m< th=""><th>Pre-CentaursPre-Unicorns> US\$10M and <us\$100m< td="">> US\$100M and <us\$1b< td=""></us\$1b<></us\$100m<></th></us\$10m<>	Pre-CentaursPre-Unicorns> US\$10M and <us\$100m< td="">> US\$100M and <us\$1b< td=""></us\$1b<></us\$100m<>

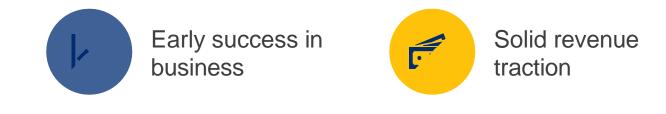


Eligibility

Headquarters in Hong Kong Established for 2 or more years

Companies with
strong business
growth potential
and leading
technologiesNo less than 30
employees globallyCommitted to sign
a 3-year lease
agreement with
HKSTP





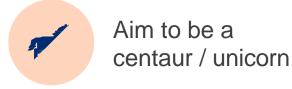
Do you have these?



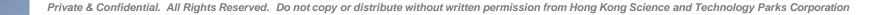
Ready to be a regional / global player



Completed Series A round funding



IPO / M&A ultimate target



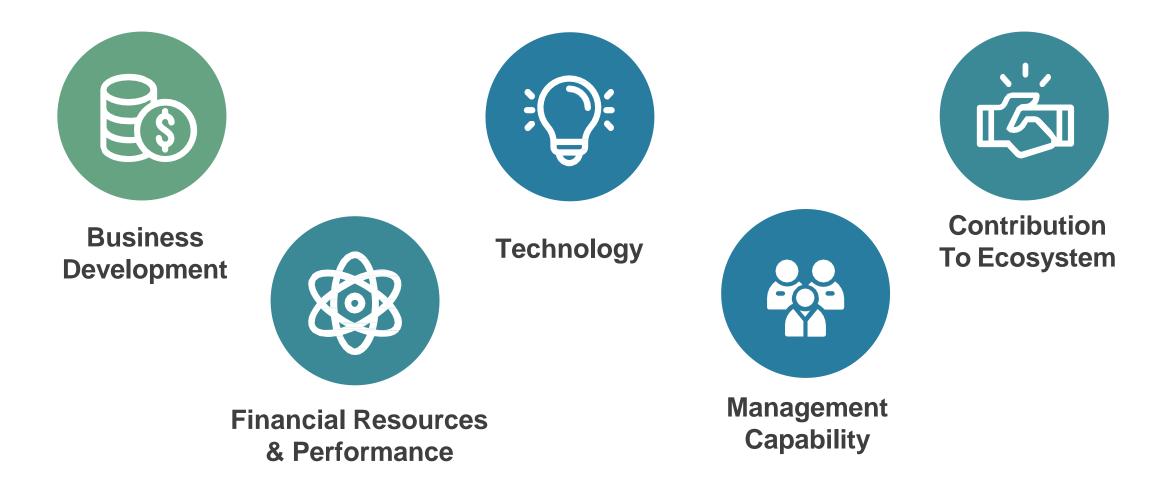


If you see these items in yourself, Elite Programme is your right way to go!

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Selection and Milestone Criteria





HKSTP Network, People & Resources

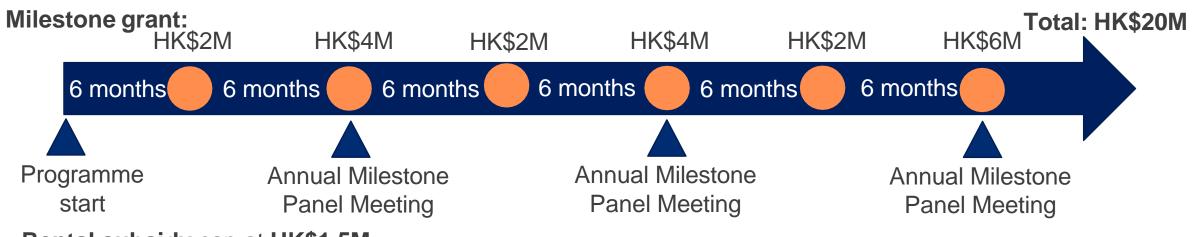


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Funding and Investment

Equity arrangement: Simple Agreement for Future Equity @ \$20M for conversion within 3 years



Rental subsidy cap at HK\$1.5M -

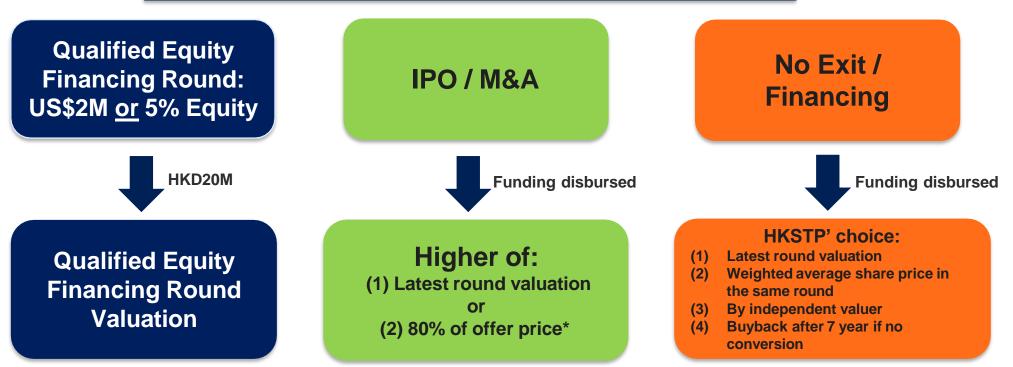
Quantitative assessment	Qualitative assessment
 R&D development Completion stage Spending Hiring Business development Revenue growth Portions of revenue outside HK Number of countries with revenue 	 Business development Financial resources & performance Technology Management Capability Contribution to ecosystem



HKSTP as Your Partner and Stakeholder

(SAFE) Simple Agreement for Future Equity





*Applicable in M&A only.

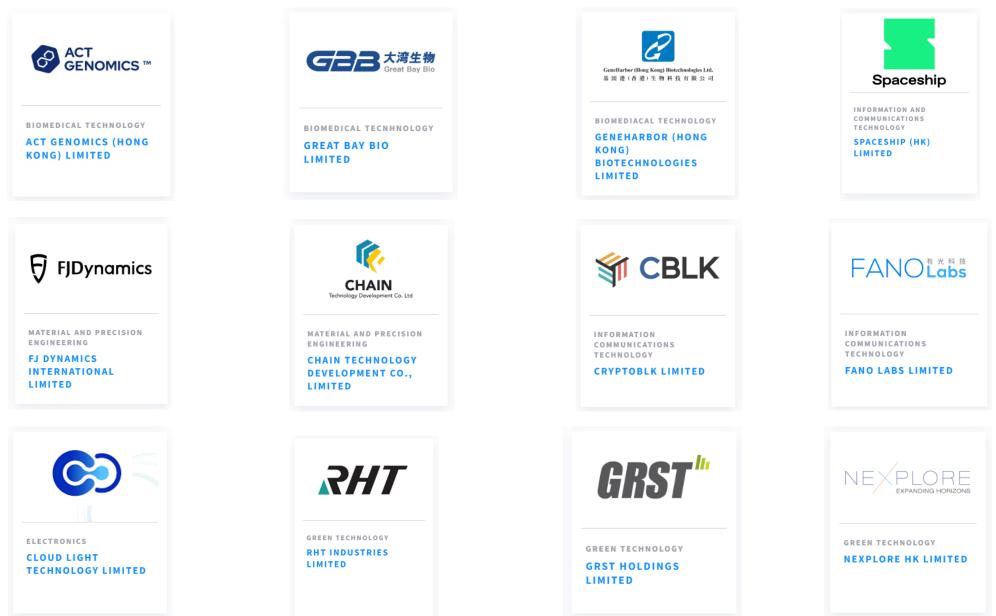
HKSTP has the final discretion to accept the conversion valuation.



How to Apply?



WHO'S IN





World Champion doesn't win alone Elite is your winning partner

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